

20th May 2013

TO WHOM IT MAY CONCERN

Reference - Universal Underground Ltd

RDC Contract No. 12/039 Depot Street Sewer Pump Station Rising Main

Fulton Hogan were awarded the above contract for the Rotorua District Council to install approximately 1.8km of 560OD and 630OD HDPE pressure sewer main by a combination of open cut and trenchless installation.

The contract works were deemed "emergency works" due to imminent commercial development above the existing AC main which was in a significantly deteriorated condition. As "emergency works" the contract was to be completed over a very short contract duration.

Universal Underground Ltd was engaged in May 2012 to install approximately 1.2km of pressure main by directional drilling. The drill route ran through the business district and surrounding residential streets and included high profile parks, State Highway road reserve and carriageway.

This project was undertaken in very difficult ground conditions, which included swamps with soils of very limited bearing, deep drills below stream beds and drainage structures, with numerous obstacles, over a winter period when the water tables were higher than normally encountered.

UUL demonstrated a high level of technical competence throughout the project and proved to be well resourced, technically innovative and professional to deal with.

UUL's competence and ability to achieve cost efficient installation in the poor soil conditions encountered resulted in Fulton Hogan extending the quantity of directional drilling beyond the original scope of works, to include areas scheduled for installation by open cut.

UUL completed their component of the contract works on time and to budget in a partnering manner, with minimal disruption to the public or affected properties and no adverse environmental impacts as a result.

UUL performed to a very high standard and exceeded our expectations. Their excellent performance was a key factor in Fulton Hogan delivering a successful outcome for the Principal.

We would have no hesitation in recommending UUL to others undertaking similar projects.

Should you require further information regarding our experience with UUL please do not hesitate in contacting me.

Yours faithfully
FULTON HOGAN



Ken McLeod
Rotorua Branch Manager